BUSI 4940 Business Policy & Strategy



2021 Fall, In Person (Face-to-Face) Class

Section 2: Monday, 3:30 – 6:20 p.m. in room BLB 080 Section 1: Monday, 6:30 – 9:20 p.m. in room BLB 080 Section 3: Tuesday, 6:30 – 9:20 p.m. in room BLB 090

Course Syllabus

INSTRUCTOR: Dr. Kenneth Cory E-MAIL: <u>kenneth.cory@unt.edu</u>

OFFICE: BLB 312M OFFICE HOURS: By Appt M & T, or Via Zoom Most Anytime

PHONE: (940) 369-5768

COURSE DESCRIPTION:

Business Policy (BUSI 4940) is a capstone course that focuses on Strategic Management supported by a strong emphasis on case studies. The class takes the perspective of the CEO or President of a company, and essentially helps the students understand the types of activities and decisions needed to successfully run a business. The students will learn to examine and understand both the external environment (outside of the company) and the internal environment (cross-functional understanding of the company itself) to determine a course of action that maximizes the chances the company will survive and thrive in a competitive marketplace.

PREREQUISITES: Completion of all other business foundation courses with a grade of C or better and senior standing. It is intended to be taken during the last term/semester of course work.

COURSE OBJECTIVES:

This course is designed to help you achieve at least four major objectives:

- 1) Integrate knowledge and skills acquired in the business foundation courses across disciplines
- 2) Improve skills at working collaboratively with a multidisciplinary team
- 3) Develop skills needed to analyze real world business situations and offer recommendations for solutions that will allow an organization to survive and then hopefully gain a sustain able competitive advantage
- 4) Develop and refine critical thinking, business writing, and presentation skills

REQUIRED TEXTBOOK OR E-TEXT: Hitt, M., Ireland, D., & Hoskisson, R. (2020). Strategic Management, Competitiveness & Globalization. (edition 13e). New York, US: Cengage

E-books are fine for this class and generally cheaper. I suggest you buy your book from the publisher (Cengage) online or from the UNT bookstore to avoid having to get a special 'course key' to access the book.

PLEASE MAKE SURE YOU GET THE 13TH EDITION

CANVAS AND ANNOUNCEMENTS:

CANVAS. This course will make extensive use of an online software system you are probably already very familiar with called Canvas. It is your responsibility to keep up with material, instructions, announcements, emails, and grade postings that will be made available to you throughout the semester in Canvas. As a general rule, all assignments will be submitted through Canvas.

Tutorial for CANVAS and Zoom. To help those students who are new to Canvas or who would like to improve their knowledge of the system, here is a link that will help. Not only does it provide a tutorial for Canvas, but it also provides a tutorial for Zoom which might be helpful both for UNT and for when you graduate and begin working. https://online.unt.edu/learn

ANNOUNCEMENTS. The Announcements section on Canvas provides official bulletins and communications from the instructor. Since the Announcements section is an "official site" within Canvas and part of the course, you are responsible for knowing the information there. As always, the instructor accepts and replies to regular e-mail (kenneth.cory@unt.edu) on any course-related matter. I diligently try to respond to all emails within 24 hours – usually much sooner than that.

Emails to the class will be sent through Canvas. The default email address in the system is your UNT account. If necessary, please change your email address to ensure that you receive all class communications.

METHOD OF INSTRUCTION:

We are finally moving back to the traditional face-to-face format following the craziness of Covid. As a result, I will be providing in-person lectures for each of the chapters and supplemental materials assigned in this syllabus. However, I have decided to also leave the online narrated lectures (that were used during the pandemic) on Canvas as an additional resource to help students throughout the semester. To be clear, I still expect students to attend class and listen to the in-person lectures because I will be able to go into much greater depth and answer real-time questions in ways that are not possible in the online lectures. Please use the narrated lectures in case you are absent or if you would like an additional review of the material. The class will be conducted using Textbook-based Readings, Narrated Lecture Presentations on Canvas, Live "In-Person" Lectures, Individually Scheduled Zoom Meetings (if requested), Three Individual Examinations, Four Team Project Assignments, and a variety of other online and in-class exercises. Teams will be formed during the first week of class. We may have an occasional speaker visit with the class. If this occurs, a set day and time will be shared in advance so that strong attendance can be achieved.

PERFORMANCE EVALUATION AND GRADING

Your grade in this course will be determined primarily by your performance on the following assignments. However, you can lose points if certain assignments are not submitted on time or if your teammates provide a poor 'peer evaluation' score on a team project. The point distribution is as follows:

INDIVIDUAL ASSIGNMENTS: CUMULATIVELY WORTH 585 POINTS

1) 2)	,					
3) First Destination Survey – Mandatory to graduate (-10 points if late)						
4)	Exam 1	195	Points			
5)	Exam 2	195	Points			
6)	Exam 3	195	Points			
	Individual Subtotal	585	Points			
TEAM ASSIGNMENTS: CUMULATIVELY WORTH 415 POINTS						
7)	Three team surveys to support scholarly research project (5 points each)	15	Points			
8)	External Analysis Template	100	Points			
9)	Internal Analysis Template	100	Points			

Team Subtotal 415 Points

100 Points

100 Points

Total Class Points 1,000 Points

LETTER GRADE EQUIVALENT: These scores already include an adjustment for 'rounding'

A = (896 to 1000 points) [89.6% - 100%]

10) Strategy & Forecasting Template

11) PowerPoint Formal Presentation Video

B = (796 to 895 points) [79.6% - 89.5%]

C = (696 to 795 points) [69.6% - 79.5%]

F = (695 points or below) [69.5% or below] You must get a C or higher to pass this course and graduate

POSSIBLE EXTRA CREDIT POINTS: The instructor may from time to time provide opportunities for extra points that comply with University policy. The instructor will announce if and when these opportunities arise.

DESCRIPTION OF CERTAIN ASSIGNMENTS AND EXAMS

REQUIRED: UNDERGRADUATE BUSINESS KNOWLEDGE ASSESSMENT (Mandatory, -10 points if late)

The College of Business would like to test how much you have learned and retained from your business classes at UNT. As a result, they have asked that the instructors of BUSI 4940 administer an assessment (test) that covers most of the disciplines you were required to complete prior to this capstone course.

- The assessment is administered completely through Canvas
- The assessment is required by the college to pass the course and for graduation. Let me repeat that. You must take the assessment to pass this course and graduate
- Your grade on the assessment does not affect your grade in BUSI 4940, unless you don't take the assessment
- Any student who fails to take the assessment on-time will have 10 points deducted from their total class score for BUSI 4940
- To help you prepare for the assessment, an outline of relevant content and example questions are provided in Canvas. The assessment includes 50 questions and will take approximately 75 minutes to complete. You are welcome to use any materials and a calculator, but the assessment is an individual assignment
- Any student who scores below a 35% may be asked to retake the assessment, so please give it your full attention and do your best

REQUIRED: INDIVIDUAL WRITING ASSIGNMENT: COVER LETTER (Mandatory, -10 points if late)

This assignment is required by the Dean's office, so it is mandatory to complete the assignment in order to pass the class. Each student will write a formal business ("cover") letter to the fictional strategic planning department of Southwest Airlines in response to a job opportunity in the strategy department. (We are not actually sending anything to Southwest Airlines. This is just the format for the writing sample). A fictional job description can be found in Canvas to use as a guide to help you write your cover letter. The letter should be no longer than one page. This is a good chance for you to practice your writing skills as well as your job acquisition skills. We will provide you guidance on the due date and formatting in Canvas.

Please do <u>not</u> attach a real resume to your submission but add the word "enclosure" at the bottom of the one-page letter as if you were attaching a resume.

REQUIRED: FIRST DESTINATION SURVEY (Mandatory, -10 points if late)

See Instructions in Canvas. This is basically a straight-forward survey about your job status and job plans. This assignment will assist the Ryan College of Business with collecting data through our First Destination Survey. The First Destination Survey is a tool that enables the Ryan College of Business to better understand the post-graduation plans of upcoming graduates at the time of graduation — and on average it takes fewer than ten minutes to complete. Even if you are still in a decision-making process or are still job searching your response is valuable, so please take a few minutes to report your status. Your participation in this survey is greatly appreciated because it:

- 1. Contributes to improved rankings by publications such as US News and World Report
- 2. Is a requirement for UNT's Ryan College of Business accrediting agency
- 3. Assists RCOB to better participate in national rankings for MBA programs

4. Provides benchmarks that many prospective students and families are researching as they make decisions about where to attend school.

In short, your participation matters because it contributes in a positive way to the well-being of Ryan College of Business and ultimately increases the value of your degree!

Scholarly Research Study - Team Surveys

Research Study Participation: As part of the requirements of this course you are being asked to participate in a research study. This research is being conducted by a doctoral student at UNT (Brandon Antwiler, Brandon.Antwiler@unt.edu, supervisor: Dr. Virginie Kidwell, Virginie.Kidwell@unt.edu) for completion of his dissertation requirement on the topic of team dynamics. Participation in this study is voluntary, and if you do not wish to participate you can find details about an alternative assignment which will earn you equal course credit. (See below). For this study, you will be asked to complete three separate surveys that should take no more than 20 minutes each to complete. You will have access to the first survey following team formation (week 4), the second survey will be taken the same week you submit the second team assignment (week 9), and the final survey will be taken as you prepare to submit your third team assignment (week 13). Prior to taking each survey, the investigators will explain the study to you and answer any questions you may have. Team participation in each of the 3 surveys is crucial to be able to use the data for analysis purpose. Your survey responses will be treated as confidential; your course instructor will not have access to your survey responses, and no teammate will ever see your responses. Beyond participation requirements for this course, your individual responses will bear no impact on your grade. Once the data collection is closed, your name will be replaced with a random I.D so the final dataset retains no name. All analysis will be done at the aggregate level and no individual response will be used. This is an IRB approved study (IRB-20-554). Your participation is greatly appreciated. For additional information, please contact Brandon.Antwiler@unt.edu.

Alternative Research Study Assignment: You have the right to not participate in this research study, if you choose not to participate that decision will not be held against you. If you do not wish to participate, you may request an alternative research assignment to earn course credit. For the alternative assignment you will need to read and summarize one scholarly article relevant to this course (i.e. Corporate-level strategy, Corporate Governance, Strategic Leadership, Strategic Entrepreneurship, etc.). This summary should take about 1 hour, similar to the time required to complete all three surveys. All submissions will be checked for plagiarism and the UNT Academic Integrity policy is in effect for this assignment. Recommended journals include Academy of Management Journal, Strategic Management Journal, Organization Science. As survey participation is only open for a brief period of time you must request an interest in this assignment prior to the closing of the first survey, and your submission must be sent prior to the close of the final survey. To submit this alternative assignment, email your summary to Brandon.Antwiler@unt.edu and be sure to include your name and course number in your email.

SPECIFIC INFORMATION REGARDING THE EXAMINATIONS:

There will be three exams this semester, each worth 195 points towards your final grade.

The exams will be administered on Canvas during the classroom period, <u>so bring your laptops to class</u>. We will take the exams at the beginning of class, so please don't be late. Once the exam is started the student will have a specified period of time to complete all the questions. Please make sure that your laptop battery is fully charged with electricity and you have downloaded the appropriate Respondus Lockdown software.

Respondus Lockdown. Each student will be required to access and take the exam using Respondus Lockdown software which is available through the university.

https://clear.unt.edu/supported-technologies/respondus-lockdown-browser

If you experience problems with your browser or with Canvas during your exam please come see me at the front of the classroom immediately. If the problem cannot be resolved immediately and was not within your control (e.g., not a bad battery situation), you may be asked to wait until another day when a different 'make-up' test can be developed for you. The instructor will make a determination based on the situation, University policy, applicable law, and past practice.

Following standard university policy on academic dishonesty, you are not allowed to use or access any notes, websites, or any other form of support materials or communications with others during the exam. You are also not allowed to take a photograph of, screenshot of, or share any aspect of the exam with anyone at any time during or after the semester. Finally, you are not allowed to access any computer code related to the exam or the Canvas shell on which the exam is published.

EXAM 1 – INTRO TO STRATEGIC MANAGEMENT SUPPLEMENT, PLUS CHAPTERS 1 & 2

50 Multiple Choice and/or True/False Questions (3.9 points per question)
 195 points total

EXAM 2 – FINANCE SUPPLEMENT, PLUS CHAPTERS 3 & 4

• 50 Multiple Choice and/or True/False Questions (3.9 points per question) 195 points total

EXAM 3 – IMPLEMENTATION SUPPLEMENT, PLUS CHAPTERS 6 & 10

50 Multiple Choice and/or True/False Questions (3.9 points per question)
 195 points total

DESCRIPTION OF TEAM PROJECTS

Students will be assigned to teams during the first week of the semester, and each team will research and complete a set of templates related to the steps in the strategic planning process. There will be three team research projects and one team PowerPoint Video final presentation (four team projects total).

TEAM PROJECT 1: EXTERNAL ANALYSIS PROJECT TEMPLATE. This assignment requires each team to gather research materials and use a variety of tools to analyze both the "general" external environment as well as the specific "industry" associated with the case company. Once research materials are gathered and assessed, the team will be asked to provide in depth answers to a few summary questions about the findings of the research. Rubrics and specific research questions are provided in the lecture materials, the external analysis template, and the instructions on Canvas.

TEAM PROJECT 2: INTERNAL ANALYSIS PROJECT TEMPLATE. This assignment requires each team to gather research materials and use a variety of tools to analyze the internal environment (in other words, analyze aspects of the case company itself) that can help secure survival, remove competitive disadvantages, identify and exploit competencies to achieve a competitive advantage, and/or promote the use of or development of competencies that might create a sustainable competitive advantage. Rubrics and specific research questions are provided in the lecture materials, the internal analysis template, and the instructions on Canvas.

TEAM PROJECT 3: STRATEGY & FORECASTING TEMPLATE. Once the external and internal analyses are completed, it is extremely important to learn how to formulate strategic options and select, justify, and explain the preferred strategic path for the company. Once the preferred strategy is selected, teams will be required to estimate the likely financial impact of the plan on the company. Team Project 3 will require that each team complete a template of questions and summary sections, plus prepare a financial forecast of at least five-years in duration. Rubrics and specific research questions are provided in the lecture

TEAM PROJECT 4: FORMAL STRATEGY RECOMMENDATIONS POWERPOINT VIDEO PRESENTATION.

Detailed instructions for the video presentation and the grading rubric are provided in Canvas. Teams will be required to prepare a well-produced video where they present their final strategy recommendations and a synopsis of the financial forecast as if they were speaking directly to the executive team and board of directors of the case company. Team presentations will be limited to no more than 15 minutes.

CASE COMPETITION. We will be selecting a list of the Top Ten video presentations from across all sections of BUSI 4940. At a minimum, these students will be able to put on their resume that they were a finalist in the UNT Strategic Management Case Competition for Fall 2021. These top ten case videos will then be judged by (probably) Dean Wiley, Dr. Mark Davis, and potentially a few other leaders of the college. These additional scores will then be used to help determine a top two set of teams that will receive additional awards.

INDIVIDUAL INVOLVEMENT IN TEAM ACTIVITIES

TEAM FORMATION: Team assignments in this course make up a significant portion of your grade. Teams are formed by the instructor on a random basis with the exception that we intentionally diversify the team according to majors (i.e., cross-functional expertise). **Team leaders are asked to volunteer at the very beginning of the semester.**

Each team will consist of approximately 5-7 team members depending on the registered number of students in the class.

PEER EVALUATIONS: (This is important because it can significantly affect your overall individual grade)

Your involvement and interaction in team activities and contribution to assignments will be evaluated by your peers using a Peer Evaluation process. Team member assessments will be based on, a) Your ability to foster team spirit and display initiative while working on the project, b) Your timely attendance at scheduled meetings (likely virtual meetings), c) Your participation in group discussions, and d) Your completion of assigned work and contribution to project completion (content quality and timeliness).

Peer evaluations will be completed at the end of EACH TEAM PROJECT. The peer evaluation will include the evaluation of the student's own contribution and that of every other team member. Each student will submit a copy of their Peer Review into Canvas. If the average peer score for an individual falls below 95%, that team member's overall score will be reduced proportionately (see below). The peer evaluations will be due **the same day** that the assignment is due. Team grades will not be posted until the peer evaluations have been submitted. If someone receives an average score below 95%, the scores of each team member will be made known to the rest of the team so there is transparency regarding the scores provided by the team.

The peer evaluation does not count as a grade on its own, but the professor may deduct 5 points for every time you do not submit a peer evaluation.

HOW PEER EVALUATIONS CAN AFFECT YOUR INDIVIDUAL GRADE:

If your peers award you 100% on all the evaluation metrics, you will receive the full grade for the assignment awarded to the team. However, if your peers award you a lower percentage, that percentage is multiplied by the team grade to reflect your own grade portion for that specific team assignment.

Example: Assume the team grade is 100 points. You're awarded 100% by your peers. Your grade is 100 points.

Assume the team grade is 100, but you are awarded 75% by your peers. Your grade is only 75 points

NOTE: Any team member may request that the instructor arbitrate team ratings. If arbitration is requested, it will only be conducted when a majority of relevant team members are available to meet, and the decision of the instructor will be final.

WORKING OUT PROBLEMS WITH TEAM DYNAMICS: It is very important that you communicate openly with your teammates during the peer review process and try to resolve problems before you give someone else a lower score. These scores can *significantly* affect someone's grade, so do not take this responsibility lightly. Lower peer scores should only be given if the situation has not been resolved and further efforts need to be taken to raise awareness that changes in behavior are needed. Remember, this is not a confidential process. The point of giving lower peer scores is to help communicate with team members that they are not contributing to the level expected by the rest of the team so that behaviors can be modified. In other words, the point is not to be punitive but to learn how to communicate regarding difficult situations where a change of behavior and improved team dynamics are the objective.

If teams cannot work out behavioral problems by themselves, then they should contact the instructor for a final resolution. But be aware that the instructor reserves the right to ask one or more of the team members to leave the team and be responsible for a different case study from scratch by him or herself. This is a very difficult and time-consuming path that students generally prefer not to pursue, so we highly suggest you learn how to maintain good and harmonious team interactions.

SUBMISSION DEADLINES: Each assignment submission date is posted in Canvas. It is your responsibility to submit and validate your submission in Canvas. If your submission is late for any reason that is not covered by a university approved and documented reason, you will receive a zero grade on the submission (individual or team). If there is some issue with the computer system you may temporarily send the instructor your submission via email, but it must be sent on or before the deadline.

IMPORTANT ADDITIONAL INFORMATION AND POLICIES

SUNDOWN POLICY: You have one week (from the date a grade is posted) to inquire about or to appeal your grade after which no appeals will be entertained. The purpose of this policy is to resolve any issues promptly during the term. Each assignment builds on the next, so it is important to stay on top of each assignment and your grade. Please check your grades every week!

POLICY FOR MAKE-UP EXAMS: If you miss an exam because of a university excused absence (e.g., hospitalization, contagious disease, religious holiday, death in the family), and would like to take a makeup exam, *you must provide the instructor with evidence supporting the excuse*. All make-up examinations will be coordinated with the instructor.

REFERENCES AND CITATIONS: Plagiarism includes the use of data or ideas that are not your own without the appropriate acknowledgement of the source. Individual and team assignments are research oriented and will require the use of references and citations. The format requires each submission to include an APA formatted reference list at the end of each submission. For convenience, we accept students using an 'end note' format where citations are referenced using a number, e.g., (1), in the text, with that number referring to a specific reference listed in the back of the document. The references should be listed in numerical order in the back of the deliverable. Any evidence provided in a written submission that is not your own thought or common knowledge must include a citation and reference. Instructions are provided in the lecture and in assignment instructions. Students who do not provide the appropriate use of citation and references could receive a deduction in points.

ONLINE SWOT ANALYSES: There are sites on the web where you can see SWOT analyses for a large number of different companies that were created by students or folks at other universities or institutions. Often, these analyses are wrong, and they are certainly out of date given the pandemic. We are aware they exist, and we check your answers to make sure they do not match the online SWOT answers. If they do (which is plagiarism), you could have your grade reduced to "0" (zero) and possibly also cause your teammates to get an F for a major assignment. DO NOT USE THESE SITES.

ACADEMIC DISHONESTY: Students caught cheating or plagiarizing may receive a "0" for the assignment or exam. Additionally, the incident will be reported to the Dean of Students, who may impose further a penalty, including course failure and inability to graduate. According to the UNT catalog, the term "cheating" includes, but is not limited to, a) Use of any unauthorized assistance in taking quizzes, tests, or examinations, b)

Dependence upon the aid of sources beyond those authorized by the instructor in writing papers, preparing reports, solving problems, or carrying out other assignments, c) The acquisition, without permission, of tests or other academic material belonging to a faculty or staff member of the university, d) Dual submission of a paper or project, or resubmission of a paper or project to a different class without express permission from the instructor(s), or e) Any other act designed to give a student an unfair advantage. The term "plagiarism" includes, but is not limited to, a) The knowing or negligent use by paraphrase or direct quotation of the published or unpublished work of another person without full and clear acknowledgment, and b) The knowing or negligent unacknowledged use of materials prepared by another person or agency engaged in the selling of term papers or other academic materials.

UNACCEPTABLE STUDENT BEHAVIOR: Student behavior that interferes with an instructor's ability to conduct a class or other students' opportunities to learn is unacceptable and disruptive and will not be tolerated in any instructional forum at UNT. Students engaging in unacceptable behavior will be referred to the Dean of Students to consider whether the student's conduct violated the Code of Student Conduct. The university's expectations for student conduct apply to all instructional forums, including university and electronic classroom, labs, discussion groups, field trips, etc. The Code of Student Conduct can be found at http://deanofstudents.unt.edu.

ACCESS TO INFORMATION – **EAGLE CONNECT:** Your access point for business and academic services at UNT occurs within the my.unt.edu site (http://www.my.unt.edu). All official communication from the university will be delivered to your Eagle Connect account. For more information, please visit the website that explains Eagle Connect and how to forward your e-mail: http://eagleconnect.unt.edu/

ADA STATEMENT: The University of North Texas makes reasonable academic accommodation for students with disabilities. Students seeking reasonable accommodation must first register with the Office of Disability Access (ODA) to verify their eligibility. If a disability is verified, the ODA will provide you with a reasonable accommodation letter to be delivered to faculty to begin a private discussion regarding your specific needs in a course.

You may request reasonable accommodations at any time; however, ODA notices of reasonable accommodation should be provided as early as possible in the semester to avoid any delay in implementation. Note that students must obtain a <u>new letter of reasonable accommodation for every semester</u> and must meet with each faculty member prior to implementation in each class. Students are strongly encouraged to deliver letters of reasonable accommodation via email attachment, during faculty office hours, or by appointment. Faculty members have the authority to ask students to discuss such letters during their designated office hours to protect the privacy of the student. For additional information, refer to the Office of Disability Access website at https://disability.unt.edu. You may also contact ODA by phone at (940) 565-4323.

COVID-19 POLICY AND CLASS ATTENDANCE: Students are expected to attend class meetings regularly and to abide by the attendance policy established for the course. It is important that you communicate with the professor and the instructional team prior to being absent, so you, the professor, and the instructional team can discuss and mitigate the impact of the absence on your attainment of course learning goals. Please inform the professor and instructional team if you are unable to attend class meetings because you are ill, in mindfulness of the health and safety of everyone in our community.

If you are experiencing any <u>symptoms of COVID-19</u> (https://www.cdc.gov/coronavirus/2019-ncov/symptoms-testing/symptoms.html) please seek medical attention from the Student Health and Wellness Center (940-565-2333 or askSHWC@unt.edu) or your health care provider PRIOR to coming to campus. UNT also requires you to contact the UNT COVID Hotline at 844-366-5892 or COVID@unt.edu for guidance on actions to take due to symptoms, pending or positive test results, or potential exposure. While attendance is an important part of succeeding in this class, your own health, and those of others in the community, is more important.

Remote instruction may be necessary if community health conditions change or you need to self-isolate or quarantine due to COVID-19. If you need to self-isolate, please contact the covid hotline described above then the instructor so that he/she can arrange alternative instruction for the period you are isolated or quarantined.

POLICY ON FACE COVERINGS: UNT encourages everyone to wear a face covering when indoors, regardless of vaccination status, to protect yourself and others from COVID infection, as recommended by current CDC guidelines. Please be aware that face covering guidelines could change based on community health conditions and/or changes to public policy.

ASSIGNMENT POLICY: Due dates for each assignment are clearly posted in Canvas and on the last page of this syllabus. Team projects should be submitted in a compatible MS Office software per the statement below. All assignments will be submitted through Canvas.

SERVER AVAILABILITY. The University is committed to providing a reliable online course system to all users. However, in the event of any unexpected server outage or any unusual technical difficulty which prevents students from completing a time sensitive assessment activity, the instructor will extend the time windows or provide an appropriate accommodation based on the situation. Students should immediately report any problems to the instructor and contact the UNT Student Help Desk: helpdesk@unt.edu or 940.565.2324 and obtain a ticket number. The instructor and the UNT Student Help Desk will work with the student to resolve any issues at the earliest possible time.

REQUIRED ACCESS TO SOFTWARE AND HARDWARE.

Microsoft Office Suite and Adobe PDF Reader are the official software packages for this class. You are enrolled in a College of Business class therefore, you may obtain a free-of-charge copy at https://cob.unt.edu/students/microsoft-campus-licensing-agreement. Please do not send me assignments in Pages Word Perfect, or linked to Google Docs.

You will also need access to a **Windows or Apple compatible PC/ Tablet/ Smartphone** connected to an electrical source and the Internet. Campus access labs are also fully equipped.

REQUESTS FOR PROFESSIONAL OR GRADUATE SCHOOL RECOMMENDATIONS: If you receive an "A" or a "B" in this class, I would gladly provide a letter of recommendation to help you get a good job or be accepted into a graduate school after the semester ends. However, if you receive a C in my class, I'm not sure I would be in a position to provide as good a recommendation as you might prefer. If you expect you may want me to write you such a letter, please introduce yourself early in the semester so I can get to know you a little bit and track your progress. During the Fall and Spring semesters, I usually have hundreds of students, so it is difficult to write much about you if I don't know you.

END OF SEMESTER GRADE CHECK: Once I have the final scores and grades posted in Canvas at the end of the semester, please make sure I have entered them correctly. If you believe there might be a mistake, politely bring it to my attention before I submit final grades to the registrar. If we find that a mistake has been made after grades have been submitted, we can submit a grade change request, but it will take weeks to be processed.

DAILY CALENDAR FOR THE SEMESTER

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
22-Aug	23-Aug	24-Aug	25-Aug	26-Aug	27-Aug	28-Aug
	Intro to BUSI 4940					
	Intro to Strategy Supplement					
29-Aug		31-Aug	1-Sep	2-Sep	3-Sep	4-Sep
	Confirm Teams	During and Assessment In Class				
	Business Assessment In Class	Business Assessment In Class				
5-Sep	Chapter 1 - HIH Text 6-Sep	7-Sep	8-Sep	9-Sep	10-Sep	11-Sep
5-sep	o-sep	Writing Assign. Due for	о-зер	9-sep	10-3ер	11-3ep
	Labor Day Holiday	All Sections (through Canvas)	Listen to Ch 2			
	Labor Day Honday	Chapter 2 - HIH Text	Online Narrated Lecture			
12-Sep	13-Sep	14-Sep	15-Sep	16-Sep	17-Sep	18-Sep
·	Chapter 2 In class Lecture					·
	In class exercise					
	Q&A for Exam and Proj 1					
19-Sep	20-Sep	21-Sep	22-Sep	23-Sep	24-Sep	25-Sep
	IN-CLASS EXAM 1	IN-CLASS EXAM 1				
	Monday Sections	Tuesday Sections				
					Team Project 1 Due	
26-Sep	27-Sep	28-Sep	29-Sep	30-Sep	1-Oct	2-Oct
	Chapter 3 - HIH Text					
3-Oct	4-Oct	5-Oct	6-Oct	7-Oct	8-Oct	9-Oct
	Finance Cumplement					
10-Oct	Finance Supplement 11-Oct	12-Oct	13-Oct	14-Oct	15-Oct	16-Oct
10-000	11-00	12-001	13-000	14-000	15-000	10-000
	Chapter 4 - HIH Text					
17-Oct		19-Oct	20-Oct	21-Oct	22-Oct	23-Oct
	IN-CLASS EXAM 2	IN-CLASS EXAM 2				
	Monday Sections	Tuesday Sections				
	In class exercise after exam	In class exercise after exam			Team Project 2 Due	
24-Oct	25-Oct	26-Oct	27-Oct	28-Oct	29-Oct	30-Oct
	Chapter 6 - HIH Text					
31-Oct	1-Nov	2-Nov	3-Nov	4-Nov	5-Nov	6-Nov
7.11.	Implementation Supplement	0 N :	40.11	44.11	42 N	42 N
7-Nov	8-Nov	9-Nov	10-Nov	11-Nov	12-Nov	13-Nov
	Chapter 10 - HIH Text					
14-Nov	15-Nov	16-Nov	17-Nov	18-Nov	19-Nov	20-Nov
14 1101	IN-CLASS EXAM 3	IN-CLASS EXAM 3	17 1407	10 1101	15 1101	20 1101
	Monday Sections	Tuesday Sections				
	In class exercise after exam	In class exercise after exam			Team Project 3 Due	
21-Nov	22-Nov	23-Nov	24-Nov	25-Nov	26-Nov	27-Nov
	First Destination Survey					
				Thanksgiving Holiday	Thanksgiving Holiday	
	Project Work Day	Project Work Day				
28-Nov	29-Nov	30-Nov	1-Dec	2-Dec	3-Dec	4-Dec
	Project Work Day	Project Work Day			READING DAY	
			Team Project 4 Due			
5-Dec	6-Dec	7-Dec	8-Dec	9-Dec	10-Dec	11-Dec
	LINT FINIALS WEEK	LINT FINIALC WEEK	LINIT FINIALS WEEK	LINT FINIALS WEEK	LINT FINALS WEEK	
	UNT FINALS WEEK	UNT FINALS WEEK	UNT FINALS WEEK	UNT FINALS WEEK	UNT FINALS WEEK	